

NOTICE OF INTENT TO PURCHASE SOLE SOURCE COMMODITIES and/or SERVICES

DATE/TIME OF INITIAL POSTING

APPROVED

By Joe Benjamin at 6:49 am, Jul 02, 2025

Joe Benjamin



DATE/TIME POSTING REMOVED

The products and/or services listed below and/or on the attached pages are believed to be of a unique or proprietary nature and therefore only available from one source. If you believe you have a 'like' product or service to offer, please submit your complete cost proposal including descriptive literature and detailed technical specifications by email to the attention of the buyer listed below. If you prefer you may mail your proposal to the buyer at:

School Administration Building
Attn: Purchasing Department
301 Fourth Street SW
Largo, FL 33770-3536
Buyer: Angelo Molfetta
Buyer's Email: molfettaa@pcsb.org

Bid File Reference No.: 25-936-112
Bid Title: HVAC OEM Service Agreement: Daikin

This notice was posted on 7/2/2025. All proposals must be received by the buyer by no later than 4 p.m. E.T. on 7/11/2025. Proposals received after this deadline will not be considered.

Notice of Intent to Award this purchase will be posted in the purchasing department at the address listed above and on the department's Web site @ <http://pcsb.org/Page/745> on or before ____.

This purchase will tentatively be scheduled for school board approval on 8/19/25.

Thank you for your interest in Pinellas County Schools.

Manufacturer	Description of service
Daikin Applied Americas, Inc	OEM Parts, Labor, Preventive Maintenance, Service Calls, Repairs and Warranty for Daikin Applied Equipment
Total Units = 39	



June 11, 2025

Re: Daikin Applied Manufacturer Affiliation/Qualifications Authorize Service Provider

Dear Mr Paulding:

Please see the following information regarding Daikin Applied as the only recognized Factory Authorized & Factory Trained for technical upgrades, Factory Direct Service & Original Parts Manufacturer for Daikin Mc Quay Chillers.

Should you have any questions about this, please contact me at 240-495-3927

Manufacturer Affiliation

Daikin/McQuay International

Daikin Applied is a world leader in the manufacture, sales, service, and installation of heating, ventilating, and air conditioning equipment principally for the commercial, industrial and institutional markets. The brands that make up Daikin Applied are McQuay (formerly Westinghouse), AAF, and McQuay Factory Service. These respected names were first united under the McQuay banner in the 1980's.

A world leader in the air conditioning industry, Daikin Applied has more than 2.2 million square feet of manufacturing facilities at 11 plants on three continents and over 5,000 employees.

Daikin Applied has actively been engaged in this type of work since the early 1960's from this District Office. The services that Daikin provides are performed by experienced technicians and supported by additional group supervisors at the local level. All technicians are CFC certified. A synopsis of technician experience and training is included with this proposal. Office personnel who will support this contract will provide dispatching, parts ordering and expediting, and account sales representation. The technicians that will be assigned to this contract will all have the Daikin McQuay chiller training that is required to best service these chillers.

Daikin Applied field operations mission is to be recognized as the best in the delivery of after-market HVAC system support and installation services to our customers in commercial, institutional, and industrial facilities. This support consists of equipment, replacement parts, and services that will add value and improve the service life of your HVAC system.

Daikin Applied's service arm provides HVAC maintenance service in over 50,000 locations throughout the world. In the DCNA/MD and Central PA region, Daikin Applied/McQuay Factory Service has earned a reputation for excellence as can be attested to by our long-term existing customer base. Many of our customers are long term customers of 16 to 201+ years. We maintain hundreds of chiller plants in the region with our local staff of 25+ service technicians and additional administrative staff.



With Daikin Applied you get the resources and support of an international corporation combined with the dedication and accessibility of a local organization. We have an ongoing commitment to providing responsive, expert field service and support for large turnkey installation projects.

Qualifications

Thank you for considering Daikin Applied as your Factory Authorize provider on all Daikin/Mc Quay HVAC Equipment.

Please consider the following with regards to servicing your Daikin/Mc Quay Chillers:
Daikin Applied provide these factory and aftermarket services through a network of direct factory office locations around North America.

All field technicians are factory trained and supported by Daikin Applied. Other than the aforementioned service provided, no other entity is certified or can provide software upgrades. Attendance and completion of a Daikin Applied training class does not imply endorsement or certification of the attending persons or companies as an authorize agent.

In addition, Daikin Applied is the sole source for proprietary Micro Tech microprocessor operational software. Daikin Applied will continue to provide software upgrades as needed to maintain the performance of the Chillers with your service agreement. Daikin Applied Tampa is the only local representative that can perform these upgrades to your chiller.

Only Daikin Applied can perform these functions in the upkeep and maintenance of your Chillers as the only Authorize Factory Representative.

Thank you very much. We look forward to working with you.

Thomas Mayhew

Thomas Mayhew
Daikin Applied Americas, Inc.
Office 813.621.8440
Cell 240.495.3927